11-13-84

1975

Rich Samisa

I (Y-T-D) done
JAN - August 1984 PLUS ANNUAL 1979 - 1983

Print only the Top 25 Packs brands for each category
- TOTAL INDUSTRY
- % TOTAL MKTD LOW TAR
- % TOTAL 100's

II JAN-AUG 84 RJC
- Top 5 brands in each of our 91 mkts
- Show share and share change
- JAN-AUG 84 vs JAN AUG 83

done

III Show share, (Rank on share change) and S.D.I. (JAN-AUG 84)
- each 91 MKT
- each Region

For each of these groups:

1) Mark Lights ✓ ✓ ✓
2) Mark 100's ✓ ✓ ✓
3) " Red ✓ ✓ ✓
4) " Men ✓ ✓ ✓
5) TOTAL Mark ✓ ✓

Done

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Nancy 11/14/84

Source: https://www.industrydocuments.ucsf.edu/docs/hgwm0004